

Mobile and Social Media Applications





# Ralf Brockhaus

CEO and Founder of Smilefish

# Agenda

- Quickly introduce Smilefish
- Classes we teach at UCI Extension
- Internet of Things
  - Lot's of opportunities
- Some of our development projects
  - Honestly and openly share experience!
- A fresh approach to cross-platform development
- Examples with beacons



### **Company Profile**



### Profile

- Founded in Jan 2011
- Dedicated to Mobile and Social Media Applications
- Background
  - 20+ years of professional software development



- Trusted Relationships and Dedication to Client's Success
- Hands-on experience in large variety of client and server technologies
- 10+ years teaching at UCI extension mobile and agile development

# Partnerships











### Clients











































Microsoft<sup>\*</sup>





### **Success Factors**







## UCI partnership

- Curriculum Development
- Strong local resource pipeline
- Bidirectional path to proficiency in emerging technologies

### Agile Development

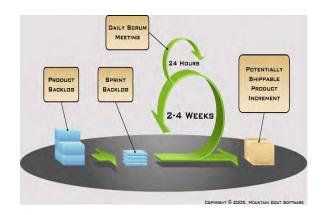


- Engage stakeholders
- Design features that can actually be implemented
- Early risk mitigation
- Focus on quality and customer satisfaction
- Deliver on time every time

### EO

- Like-minded network
- Access to resources
- Accountability









# My Internet of Things



















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- Wikipedia: The Internet of Things (IoT) is the network of physical objects or "things" embedded with electronics, software, sensors and connectivity to enable it to achieve greater value and service by exchanging data with the manufacturer, operator and/or other connected devices. Each thing is uniquely identifiable through its embedded computing system but is able to interoperate within the existing Internet infrastructure.
- Great Opportunity Perfect Storm
  - Global Broadband and other affordable infrastructure
  - Miniaturization and commoditization of electronics
  - Technology hungry population (Internet Age)
  - Good economy and "cheap money"
- Numbers are big
  - More mobile devices than people on the planet
  - 7-13 trillion \$ spending in IoT by 2020
  - "it will rain money but where to place the bucket?
- IOT 2015 (Internet, Web 2.0, SAS, Cloud, IoT) ;-(



# **Smilefish Values**



- Predictable Results
  - Formal Agile Development Process
  - Formal concept phase MVP
- Maintainable Growth
  - Cutting edge cloud deployment
  - Maintainable cross-platform development approach
- Meaningful Innovation
  - Study and teach emerging technologies
  - Implement features that provide business value
- Creative Solutions
  - Partner with design experts like Plain Joe Studios
  - We collaborate with our client's design teams.

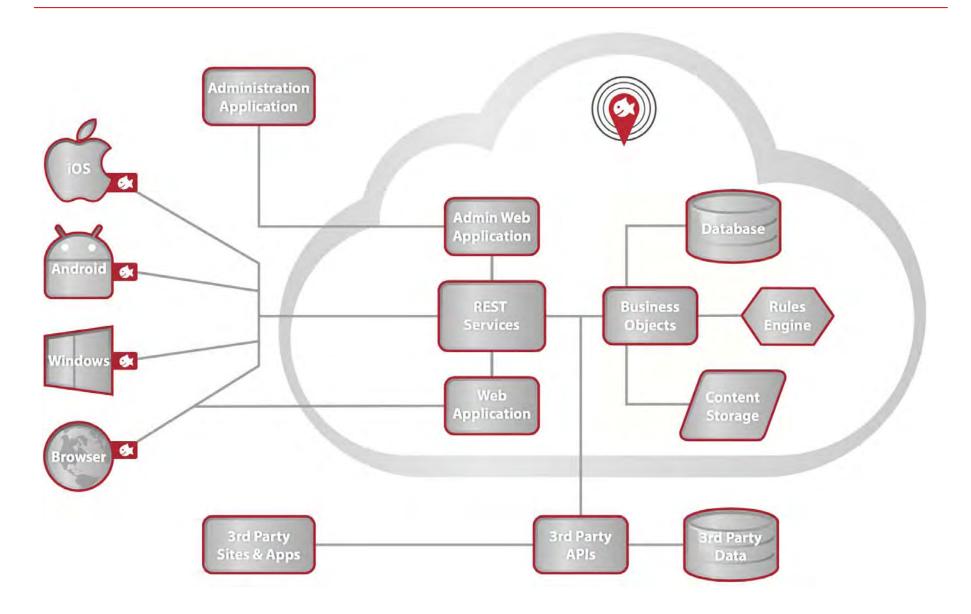


### **Architecture**











### Smilefish Libraries and Code Blocks





#### SFUserProfile:

 high user conversion, flexible secure authentication, efficient profile extensions, device tracking, account validation and fraud prevention

#### SFNotification:

 high retention, effective connection via APNS, GCM, email and text messaging, close-loop architecture.

### SFAnalytics:

 effective combination of Google Analytics and custom client and server side data tracking, analysis, and visualization.

#### SFSocial:

functional integration of social media (FB, Twitter, LinkedIn etc.) –
more than just a marketing extension.

#### SFLocal:

 relevance - consistent user, device, and event location tracking for mobile and web. Rich features including iBeacon

#### SFGamification:

High retention, loyalty, improved results from frequent and prolonged usage

#### SFCollaboration:

 Simplified Approach to complex usage scenarios via messaging, alerts, inboxes, and calendars

#### SFeCommerce:

Direct revenue streams consistently across mobile and web.
Integration with standard tools like PayPal, FirstData, Authorize





### Sports and Media -- Entertainment







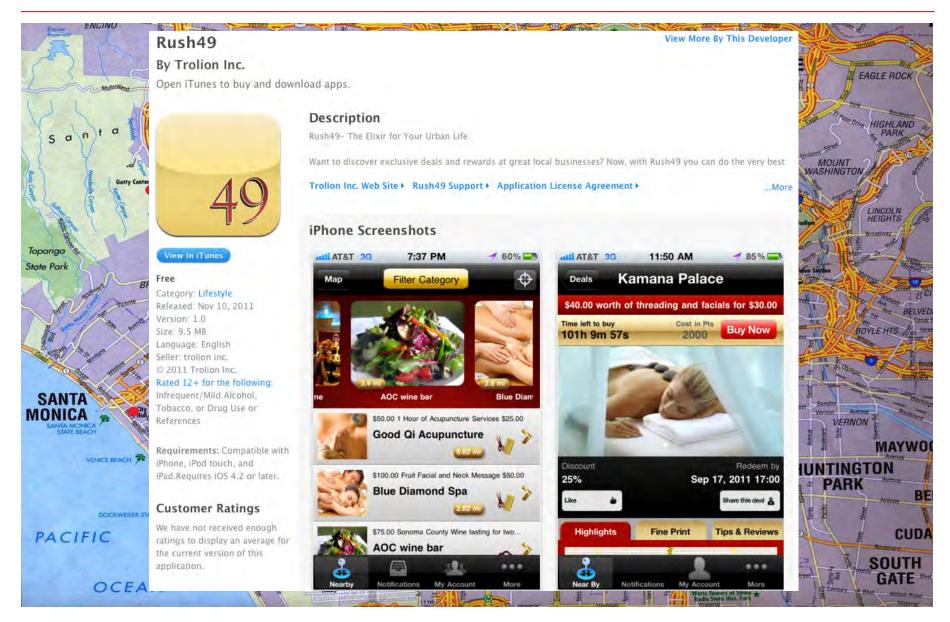




### Coupons - Entertainment









### MGM - Monte Carlo -- Entertainment





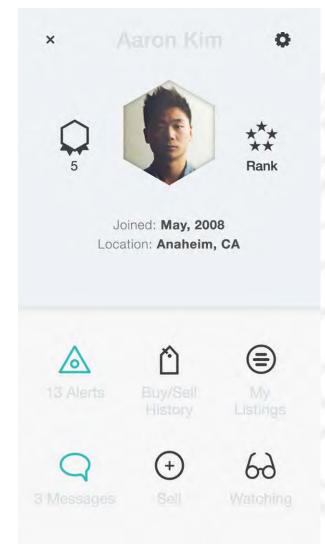


### Eddi – eCommerce

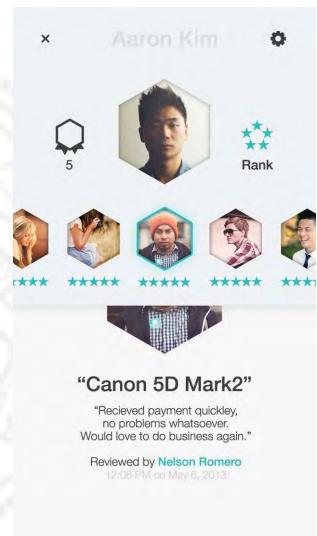












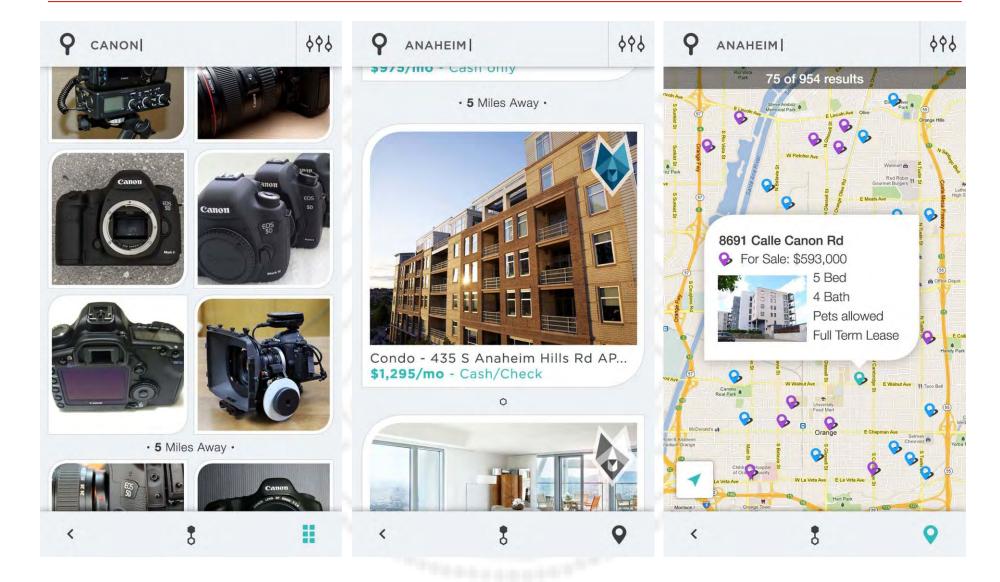


### Eddi – eCommerce





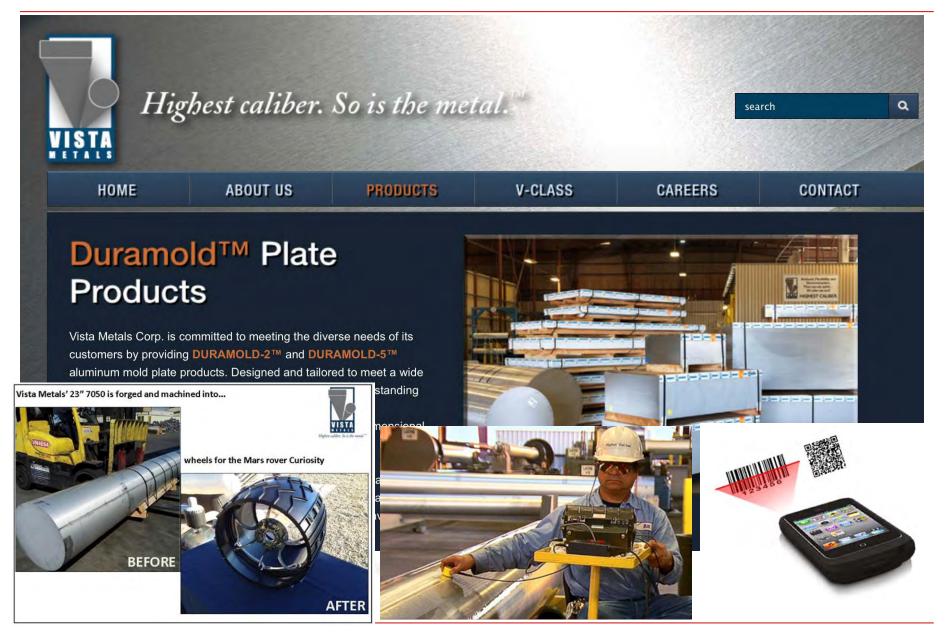






### Inventory Tracking – Industrial Applications







### Welding Robot – Industrial Applications











#### The CobraTig 150 is a portable, light weight orbital welding power source with digital controller that is the perfect solution for construction or rugged environments.



**Portable Coolant** Recirculator a separate stand-alone unit that conveniently attaches - Read More



**Advanced Color Logic®** GTAW Orbital Power Supply / Controller delivers controlled welding current needed - Read More

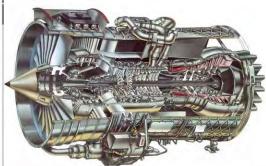


#### RELATED LINKS

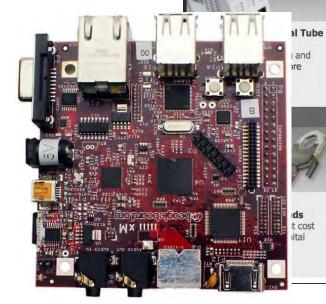
Orbital Tube Welding Equipment: TIG tube welders, Orbital power supplies, CopperHeads and DiamondBack weldheads.

#### PRODUCT APPLICATION







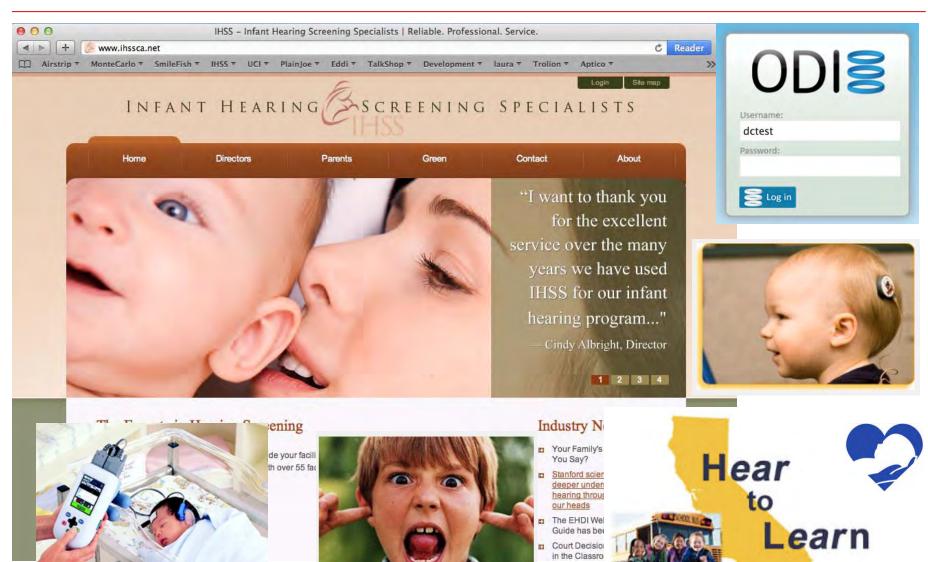


COBRATIG 150



### **Hearing Test – Medical Applications**







### **Heart Monitoring – Medial Applications**















# **Demo Application**





